

Strategic Planning. Business Financing. IT Strategy. Leadership Development.



Even the OEST **DUSINESSES** encounter chalenges.

Growing organizations learn to embrace problems as new opportunities for growth. There's a point when it's time to focus, break the bottlenecks, and build a stronger organization.



Through careful listening and analysis, the team at Nelson Carbonell & Associates creates clarity out of confusion. Most of all, we encourage our clients to look in the mirror-the best answers are always right there. **Are you ready to get started?**



Strategic Planning.

You talk and we listen. The discovery process begins with a series of conversations with your business's key players. We uncover your short- and long-term goals, and take a closer look at what you believe is holding you back from reaching those benchmarks. We discuss the essence of your company, where you want to be, and what steps we'll need to take to get you there.

Business Financing.

Through the discovery process, our team will carefully assess your business's financial objectives, define a financing strategy, and analyze options. We evaluate risk versus rewards, and through contacts in the investment community, we will identify a qualified target audience. We believe in simplicity. Our experience as business operators—and investment partners—has fueled our philosophy in creating financing models that are easily understood and transparent. Building confidence and clarity among potential investment partners is key.



We've built our successful reputation through the IT industry. As consultants, our capabilities include creating original IT plans, analyzing current strategies, and making recommendations on how to deploy people and technology resources more effectively. We have been a trusted resource to both small businesses and Fortune 500 companies.

Leadership Development.

To truly lead, you need to understand who you are and who you aren't. Leadership is about self-awareness and building around personal assets. Through an honest analysis of individual strengths and weaknesses, we will guide your executive staff toward a clearer personal understanding, so they can leverage their strengths. We make sure you and your business strategy fit the organization you're building.



Throughout the entire implementation process, we'll monitor our recommended tactics to see how they're working. While change is always difficult, it's the only true root to progress. We personally commit ourselves to your success. Let us help you make your vision a reality.







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